

# BEHAVIOURAL INTERVIEW QUESTION TOPIC

## Outcome Focus

**Description:**

Monitors and measures the progress and results of business objectives in order to achieve business goals.

**Evidence to look for:**

- Charts progress of organisation against competitors/industry standards
- Develops new corporate policies and guidelines that will drive more effective outcomes for the business
- Sets up lines of communication across the business to ensure progress of business units is transparent and can be monitored

**Questions:**

- To what extent has your performance been measured by financial performance? What has been your performance versus target? Please give details